

## CASE STUDY

# DISTRO CENTER EASILY FORECAST OPERATIONS AND STAFFING NEEDS

## SITUATION

### Summary

A national grocery supply chain company's current staffing provider didn't respond promptly to requests for talent or on talent issues, resulting in our prospect having to direct their attention away from other, critical tasks.

### Challenge

The current staffing provider had no incentives to encourage talent to remain on assignment with the client. The company (prospect) was experiencing a lack of clear and consistent communication with their staffing provider, which led them to spending too much time managing staffing needs, communication, and performance. This ultimately took away from their ability to concentrate on other essential business functions.

## OUTCOME

### Hire Dynamics' Solution

We crafted a staffing plan that outlined responsiveness standards for client issues and requests for talent.

Each month, one of our recruiting specialists or branch managers visits the distribution center's key team leaders to identify and discuss any new staffing issues.

We also place experienced and qualified talent on assignment, partnering with the client to provide talent with performance-based incentives and rewards.

### The Results

Our client receives timely workforce needs fulfillment and faster issue resolution, which has allowed them to plan operational needs in advance. As a result, the managers have more time to direct their attention and resources on the business.

*HIRE DYNAMICS PARTNERS WITH CLIENTS TO ENSURE TALENT IS REWARDED PROPERLY FOR ANY EFFORT THAT GOES ABOVE AND BEYOND THEIR STATED RESPONSIBILITIES. THIS RESULTS IN TALENT BECOMING MORE ENGAGED IN THEIR POSITIONS, WHICH HAS LED TO HIGHER RETENTION RATES THAN EVER BEFORE.*

**Hire Dynamics** 

OPPORTUNITIES. FULFILLED.