

CASE STUDY

CLIENT BENEFITS FROM HAVING A SINGLE WORKFORCE STAFFING AND PAYROLL SERVICES PROVIDER

SITUATION

Summary

The president of a metal fabrication company was dissatisfied with his providers' communication. The relationships started to break down and resulted in the staffing companies providing sub-par talent for their machine operator, assembly, packing, and laser operator/forklift driver talent needs.

Challenge

We requested permission to tour the facility and get a clear picture of the type of jobs for which the company needed team members. The president notified us that he had temporary contractors he wished to treat more like employees. We dug a bit deeper and found that the company's current staffing providers had been charging rates that were inconsistent with what the president had agreed.

HIRE DYNAMICS IS NOT JUST ANOTHER STAFFING COMPANY BUT A PARTNER ENSURING THE COMPANY'S LONG-TERM SUCCESS.

OUTCOME

Hire Dynamics' Solution

We explained to the company's president that we could provide a payroll service for his favored contractors at a better rate and be his single partner for all of his staffing needs.

The Results

We are now the company's sole staffing provider and its designated payroll services provider for particular talent/contractors as chosen by the company.

Hire Dynamics helped this company by delivering a higher caliber of temporary talent while communicating consistently and with transparency. We also provided a consistent talent pay rate and payroll markups, saving the company time and money, while allowing them to achieve the goal of treating their temporary contractors more like employees.

Hire Dynamics 

OPPORTUNITIES. FULFILLED.